

Managed Service Provider Solution

Optimize Your Procurement Processes

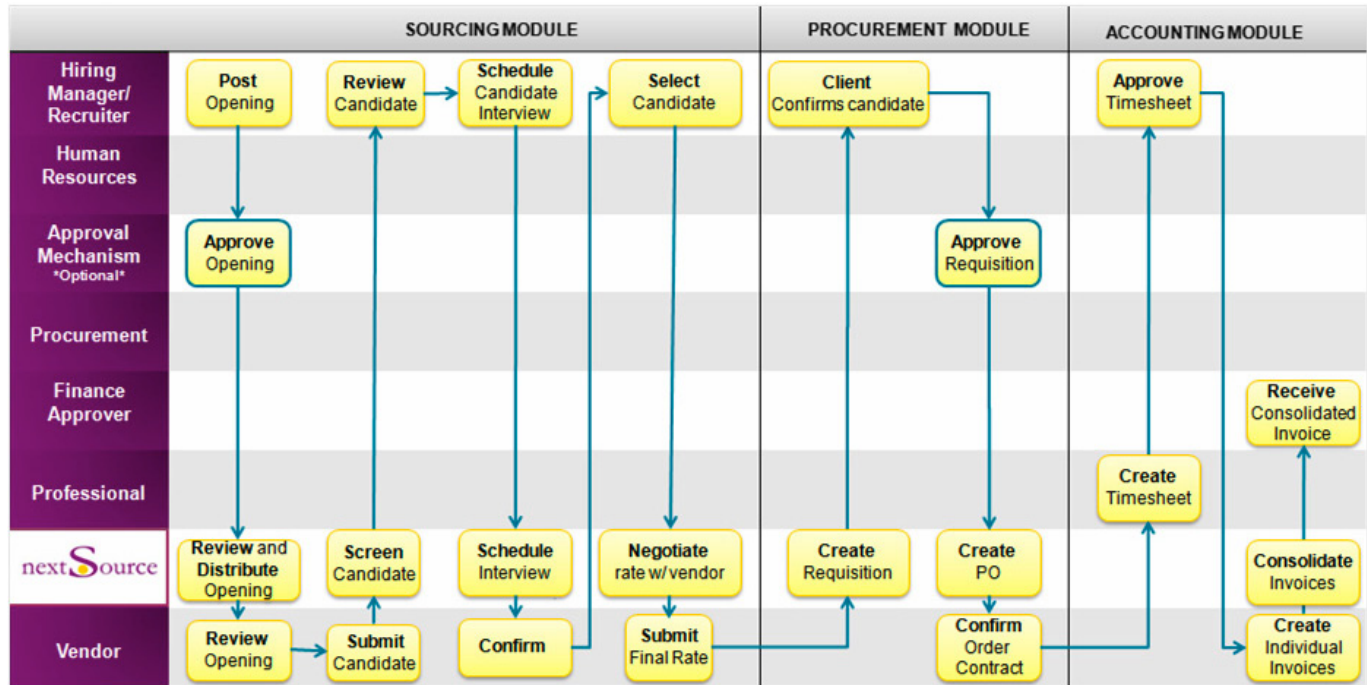
nextSource provides a unique suite of solutions and services to help our clients effectively automate, streamline, and optimize their workforce management processes. Since 1998, nextSource has successfully implemented MSP/VMS programs for a wide range of well known and respected customers. The rate of innovation over the past decade in contingent workforce management has been brisk; with nextSource as your strategic partner, you are assured of staying on the leading edge as new tools and processes are developed. As a true strategic partner, nextSource will provide a professional implementation, ongoing process improvement methodologies, best-in-class technology and reporting capabilities, and the resources to scale up or down based on your future needs.

MSP Overview

From sourcing to risk mitigation to diversity spend management, nextSource offers both tactical and strategic services for the management of your workforce. Our solution provides adaptable managed service programs to align with your organization's goals. Our experience will help to provide your company with a custom solution that provides a cost-effective and efficient workforce. nextSource's proven solution ensures bottom line growth and streamlined processes.



nextSource's Managed Service Provider Process Flow Chart (Sample)



nextSource Benefits

1. Cost Savings

Attainment of hard dollar savings exceeding 10% of your contingent workforce spend, in addition to 20%-30% in “soft” savings resulting from process improvements, consolidated invoicing, etc.



2. Dedicated Program Management

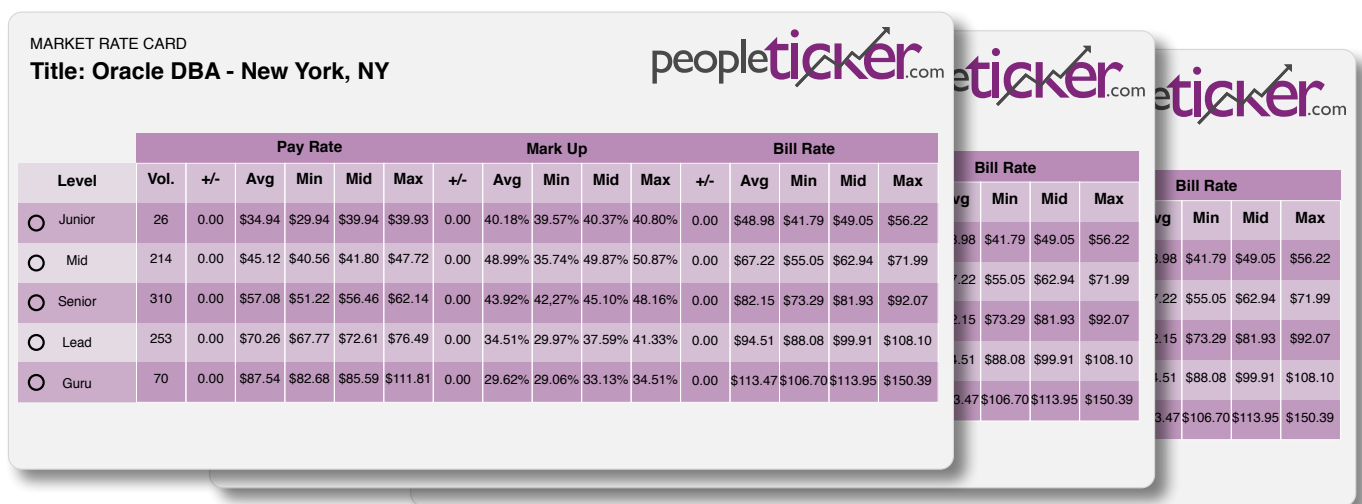
nextSource will provide dedicated on-site support for all contingent workforce management needs. Huge efficiencies are created for your HR, finance, procurement, hiring managers and staffing vendors when all communication, planning, measurement, reviewing, payment and reconciliation activities are centralized through nextSource.

3. Focused, Vetted Local Vendor Base

nextSource has the ability to identify and source staffing vendors from a combination of your current vendor base, Minority/Woman owned certified agencies, and members of nextSource’s Multiple Listing Staffing Association to insure timely access to the highest quality talent in the marketplace. Our program will allow you to expand your vendor base to insure each location and business unit have adequate vendor representation.

4. Continuous Rate Benchmarking

Negotiate rates with confidence based on accurate, real-time market intelligence. Through The PeopleTicker, nextSource provides visibility into pay rate, markup, and bill rate information from temporary transactions and engagements in the market. Ensure you are paying fair market value for your contingent workforce.



MARKET RATE CARD																
Title: Oracle DBA - New York, NY																
Level	Vol.	Pay Rate					Mark Up					Bill Rate				
		+/-	Avg	Min	Mid	Max	+/-	Avg	Min	Mid	Max	+/-	Avg	Min	Mid	Max
Junior	26	0.00	\$34.94	\$29.94	\$39.94	\$39.93	0.00	40.18%	39.57%	40.37%	40.80%	0.00	\$48.98	\$41.79	\$49.05	\$56.22
Mid	214	0.00	\$45.12	\$40.56	\$41.80	\$47.72	0.00	48.99%	35.74%	49.87%	50.87%	0.00	\$67.22	\$55.05	\$62.94	\$71.99
Senior	310	0.00	\$57.08	\$51.22	\$56.46	\$62.14	0.00	43.92%	42.27%	45.10%	48.16%	0.00	\$82.15	\$73.29	\$81.93	\$92.07
Lead	253	0.00	\$70.26	\$67.77	\$72.61	\$76.49	0.00	34.51%	29.97%	37.59%	41.33%	0.00	\$94.51	\$88.08	\$99.91	\$108.10
Guru	70	0.00	\$87.54	\$82.68	\$85.59	\$111.81	0.00	29.62%	29.06%	33.13%	34.51%	0.00	\$113.47	\$106.70	\$113.95	\$150.39

5. Timely Fulfillment

Unlike staffing companies whose primary focus is on making placements, nextSource is focused on providing you with a choice of qualified candidates for each of your openings regardless of whether it is a nextSource candidate or a candidate from another. This focus will create a competitive environment between agencies and result in a reduction in your time to hire intervals.

6. Technology

nextSource offers our 9th generation proprietary, web-based Talent Acquisition Management Solution (TAMS) to automate the entire recruitment process.

7. Visibility

The broadest range of real-time, on demand, configurable spend and quality reporting available in the industry.

8. Customer Service

From senior management through to our dedicated on-site program managers, a culture committed to exceeding client expectations. nextSource is proud to boast of our 100% customer retention rate since we opened our doors in 1998.

9. Centralization, Streamlining & Standardization Of Processes

With the introduction of nextSource's VMS technology, you will enjoy a streamlined, centralized process for the acquisition and management of your contingent workforce.

Contact nextSource

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